

# Ekimpar Dış Tic. Ltd. Şti. **ekimpar**

Your Most Reliable Auto Parts Supplier in Turkey.



- Sourcing Office For Auto Mechanical, Electrical Parts & Accessories Produced in Turkey.
  - Ekimpar Offers a Single Point of Contact For :
    - Price and Quality Analysis and Optimization from various Suppliers in Turkey.
    - Quality Control and Inpection.
    - On time and Consolidated Shipments.
    - Research and Development of New Product Lines.
    - Ability to provide OEM parts
- Serve as the Export Department of Various Factories in Turkey.

## Company Background

- Establishment: 2004
- Partners:
  - Mike Behmoaras (B.Eng)- 33 years of experience in manufacturing and export of auto spare parts.
  - İzzet Ovadiya (MBA) 15 years of experience in product line development, supplier selection, quality control and export of auto parts from Turkey.
- Personnel: 10 people
- Turnover in 2013 : 3,000,000 USD



#### Company Background

Warehouse : 400 m2

Lead Time : 2- 6 weeks

Delivery: 98% on time full delivery

 Export Markets: Eastern Europe, CIS, Middle East, Africa, South America



- Group Companies :
  - ISC Industries Inc., New Jersey, USA
    - Exporter of Auto Parts to North & South America & Western Europe
    - Insu Teknik Makine San. ve Tic. A.Ş. (ISO 16949), Bursa, Turkey
    - Manufacturer of gas springs
  - GTB Kablolama Sistemleri San. ve Tic. A.Ş., Bursa, Turkey
    - Manufacturer of ignition wire sets (ISO 9001)

## Advantages & Values Offered

- Price and Quality Analysis over 500 Manufactuers
  - Compare prices and quality of various suppliers in Turkey to prepare you the best offer right from the source.
- Quality Control
  - Follow up production process and quality control in the factories and finally in our warehouse before shipment.
- On Time Delivery
  - All shipments will be coordinated and shipped at once and on time for reduced expenses and less papperwrk for the customer.



- Reduced Purchasing Costs
  - Product Costs: Since we have continious business with the factories and we place different orders from many different customers our purchasing terms can be better.
  - Logistics Costs: We consolidate your orders in our warehouse and make a single delivery for you.
  - Transportation Costs:
  - Import and Banking Costs:
  - **Personel Costs:** Less personnel necessary to deal with various factories and their paperwork.



- Faster Lead Times
  - Orders can be consolidated and shipped in 2-6 weeks depending on the size and the urgency of your orders.
- Extensive product development program
  - The product group that you are interested in can be developed with various suppliers in order to provide the full range.
- Meet your Minimum Order Quantity Requests
  - Smalled orders can be handled and shipped along with larger quantities and other orders.



- Supplier search and qualification
  - We can find the right manufacturer for the auto part you are looking for and provide full information about the capabilities nd qualifications.
- Custom brand packaging and labelling
  - Custom packaging and labelling can be prepared if minimum quantities are met. This will save labor costs for the customer.
- Ability to ship your goods directly right to your warehouse at competitive prices
  - We can provide compatitive prices for transportation to your country/warehouse through our network of shipping companies.

## Supplier Selection Process

- Work with more than 500 Turkish OEM and aftermarket auto parts manufacturers in Turkey.
- We check :
  - Production facilities.
  - Obtain certificates (ISO,TS, Q1, CE etc)of our suppliers.
  - The quality from the customers in the domestic market. (check references)
  - And test samples.
- We always prefer to work with:
  - OEM and OES suppliers
  - Manufacturers with experience in exporting to Western Europe and the USA.



- Steering and Suspension Parts
- Mountings & Bushings & Rubber Parts
- Hoses
- Brake Parts
- Engine Parts
- Belts & Pulleys
- Cooling Parts
- Clutch Parts

- Transmission Parts
- Gaskets
- Electric & Ignition Parts
- Belts & Pulleys
- Filters
- Body Parts
- Plastic Parts
- Accessories



#### **Applications**

- European
- Japanese & Korean
- North American (limited range)

#### Vehicle Range

- Passanger Cars
- SUVs
- Vans
- Light Commercial Vehicles



# Thank You ekimpar

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